



Disadvantaged Business Enterprises

January 2018 Newsletter

Is third time the charm for tax swap for infrastructure dollars proposal?

Stephanie Riegel

A bipartisan group of lawmakers is planning to try for the third time in three years to pass a bill that would allow manufacturers to pay an upfront set fee to local taxing authorities in lieu of their property taxes.

The payments instead of ad valorem taxes, or PILOT, would allow local governments to receive money early that can then be spent on roads, bridges, schools and other infrastructure needs.

“Basically, industry and local government representatives negotiate a deal for a period of years that would give industry a bigger break than they would receive from the [Industrial Tax Exemption Program](#) and give local government an income stream right away for whatever they want,” says lobbyist Tom Spradley, who is working on the bill with several legislators.

Spradley says it’s still unclear who will sponsor the bill and how the final language will read, but he expects the finished product to closely resemble a bill last year sponsored by Rep. Alan Seabaugh, R-Shreveport.

That bill passed in the House but was defeated in a Senate committee, largely because of concerns from assessors around the state. They argued the bill would allow each taxing district in a parish—of which there can be dozens—to cut its own deal with a manufacturer, thereby causing confusion and chaos. Together Louisiana also opposed the bill arguing that, much like the Industrial Tax Exemption Program, it amounts to “corporate welfare.”

But conservative advocates of the bill, who were joined in their support for the idea by Democratic Gov. John Bel Edwards, say PILOT represents a proverbial win-win, giving industry a fair, predictable liability that can be paid up front to a community, while also giving school boards, parish councils and other local governmental entities badly needed revenues in a state that has little money for capital expenditures.

“Local government gets an income stream from year one that hopefully creates an economic impact factor,” Spradley says. “We think this is a really progressive thing to do.”

As currently envisioned, the proposed legislation would include two measures: a Constitutional amendment that would have to be approved by voters and a simple statute giving local governments that authority to enter into such deals with manufacturers.

Spradley says lawmakers will plan to introduce the measures in the Senate first this year, since the House has already indicated broad support for the program.



Contact:

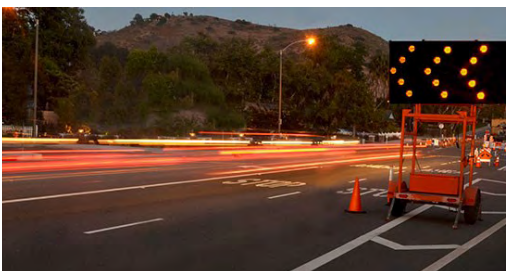
LADOTD Compliance Office
1201 Capitol Access Road
Baton Rouge, LA 70802
(225) 379-1382

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BusinessReport

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Dear DBE Firm:

The Disadvantaged Business Enterprise (DBE) Program is designed to ensure that small minority and women-owned businesses are able to compete on an equal basis for contracting opportunities within the transportation industry.

Please take a few moments to complete the survey below in order to properly identify areas of concern. Your assistance will aid in creating common solutions and increase contracting opportunities for all. **Please circle the areas of assistance you are interested in being provided.**

Business Name: _____

Business Address: _____

Business Email: _____

Business Phone No.: _____ Specialty Areas: _____

Do you actively quote LADOTD projects? Yes No

If not, why? _____

Do you bid primarily as a: prime contractor or sub-contractor

Are you interested in becoming a prime contractor? Yes No

Have you ever received a LADOTD job? Yes No

Do you plan to actively bid LADOTD work in the future? Yes No

If not, why: _____

Are there any barriers you see to quoting LADOTD jobs? Yes No

If yes, please explain: _____

If barriers listed, what do you see as ways to overcome those barriers?

Accounting & Record Keeping

- Financial Analysis
- Accounting Software

Financial Assistance

- Cash Flow/Working Capital
- Loan & Bond Packaging

Business Management

- Business Planning
- Project Management

Marketing

- Marketing Strategies
- Marketing Plan

Contract Compliance

- Federal/State Compliance

Job Cost Control

- Preparing Budgets
- Actual Cost Reports

Scheduling & Planning

- Plans & Specs
- Project Scheduling
- Labor/Bar Chart
- Material Delivery
- Estimating/Bidding

Legal

- Contract Negotiations
- Delay Contract
- Construction Lien Law

Contract Compliance

- Hardware/Software

Please complete and return to SJB Group, LLC

Email: jackie.desbordes@sibgroup.com

Mail: P.O. Box 1751, Baton Rouge, LA 70821-1751

Fax: 225-769-3596

Small Business Resources available through Louisiana Economic Development

The [Small and Emerging Business Development Program](#) provides managerial and technical training and one-on-one assistance to help small businesses sustain and grow.

The [Louisiana Contractors Accreditation Institute](#) is a six week course that offers small and emerging construction businesses critical information about construction management and assists with preparing for the business and law portion of the contractors licensing exam.

The [Bonding Assistance Program](#) provides guarantees for bid, payment and performance bonds at reasonable rates that mitigate risk for the surety company and help small businesses build or expand their bonding capacity.

The [Hudson Initiative](#) provides a small business certification that expands opportunities with State contracts and procurement.

The [Veteran Initiative](#) provides a veteran owned and service connected disabled veteran owned small business certification that expands opportunities with State contracts and procurement.

[Economic Gardening](#) connects growth companies to a team of highly skilled research specialists that provide customized information to address a company's specific growth challenges in areas including market research, geographic information systems, and digital marketing.

[CEO Roundtables](#) bring together key decision makers from growth companies 10 times over the course of a year for collaborative, growth-oriented roundtable sessions that support a trusting environment in which they can safely explore business and personal issues with the guidance of experienced facilitators.

[Louisiana Business Connection](#) is a portal designed to connect major business projects with disadvantaged business enterprises, minority-owned businesses, woman-owned businesses, veteran-owned businesses, and the other small businesses of Louisiana to promote growth and inclusiveness in the state. – Large and small businesses operating in Louisiana may register at no cost and discover contract opportunities.

You can visit the highlighted links by pressing “Control” on your keypad and clicking on the link.

If you would like more information about each programs please feel free to contact Ms. Stephanie Hartman, the LED Small Business Services Manager, at (225) 342-5677 or Stephanie.Hartman@la.gov

Louisiana winners—and possible losers—in the aftermath of GOP-led tax reform

Stephanie Riegel
January 5, 2018 | Business

Local accountants and CPAs didn't get much of a break over the recent holiday. They were scurrying to make sense of the \$1.5 trillion tax reform package signed into law by President Donald Trump just days before Christmas.

While there are still a lot of unanswered questions about the tax package and what its implications will be long term, the consensus for now is that Louisiana, in general, will benefit in the short term.

For one, the plan will allow Louisiana victims of the 2016 floods to amend their tax returns for that year to deduct flood-associated losses, which some estimate could bring as much as \$500 million to the state.

The law also waives a 10% penalty for flood victims who withdrew money from their 401(k)s to pay for flood damage.

Another provision is expected to increase offshore oil revenue for Gulf States through the Gulf of Mexico Energy Security Act. That could bring another \$100 million to Louisiana.

Still another victory is the retention of the historic building tax credit program. Louisiana is one of the country's biggest users of the program, which incentivizes developers to return historic buildings to commerce by reimbursing them for up to 25% of their cost, and it was spared thanks mainly to efforts of Louisiana's congressional delegation.

Finally, Louisiana's booming petrochemical industry, like big business and industry around the country, will reap the benefits from a permanent reduction in the corporate tax rate, which has been slashed from 35% to 21%.

For the state's many small businesses, the benefits of the legislation are not as clear cut, though most pass-through businesses—sole proprietorships, partnerships and S corporations—will receive a 20% tax deduction on their taxable income, which, it is hoped, will allow business owners to reinvest that saved money back into their businesses.

While many Louisiana taxpayers will see a reduction this year in their personal income tax bill, experts say effects of the changes will vary depending on a family's size, income and which deductions they are eligible to take. Also, the personal income tax reductions are set to expire in 2025, unlike corporate income tax cuts, which are permanent.

Among the potential losers in Louisiana is LSU. A provision in the law repealing charitable donations for season ticket holders of university sports programs could adversely impact college sports.

The nonprofit sector is also concerned about several changes to the tax law that threaten charitable giving. Among them: Decreased tax rates will mean donations will be worth less in tax benefits when donors write them off on their returns; a rollback of the estate tax makes estate giving less enticing financially; and, perhaps most troubling, the plan nearly doubles the standard deduction, which is expected to dramatically reduce the number of people who itemize—or write off—specific, eligible expenses, including charitable gifts.

What that will mean for the nonprofit sector long term remains to be seen. Those provisions, like others in the law, are still being scrutinized by experts, who say it will be a while before they understand the full impact of the package on Louisiana and the nation as a whole.

Who Does an Accident Hurt?

By: [Ron Parker STS, CHST](#)

According to OSHA (Occupational Safety and Health Administration), construction is one of the most hazardous industries. If an accident happens, the mindset of some is that, as bad that it is that someone got hurt, it doesn't affect them. What they don't consider is that accidents don't just affect people who are directly hurt. Indirectly, accidents affect everyone involved, in one way or another. Imagine this scenario.

An accident happens on a work site. At the onset the injury seems worse than it is. Immediately, for a few moments, work on the job site stops to allow the injured to be attended to. This impairs the schedule and causes delay. Thus at this point the entire job is being affected.

Meanwhile, reports of the accident reach the public, and the company's office is flooded with calls inquiring about the accident. Those calls tie up company phone lines, interrupting everyone's work, delaying progress, and delaying the company's ability to correct the problem that caused the accident.

Following the accident some or all of the following will occur for the injured; pain, discomfort, disability, loss of earnings, loss of the ability to continue in his craft, total disability or even death.

Let's consider family, maybe a wife and children. Do any of the above possibilities affect them? What about a parent or brother or sister? Friends even enter into the equations.

Now, let's consider the foreman on the job. He is responsible for making sure a certain amount of work is completed by his crew. Anything that injures or delays one of his men, or interrupts the orderly flow of the job, reflects unfavorably on his ability to control and direct the work for which he is responsible. Will an accident affect him?

Suppose we consider the superintendent next. He is responsible for completing an assignment by a designated date at an agreed upon price. Anything that injures a worker or delays the project and interrupts the orderly accomplishment of the job reflects unfavorably on his ability to control and direct the work for which he is responsible. An accident will certainly affect him.

What about the loss suffered by the company? Each accident that occurs on a job reflects their ability to attract skilled workers needed to fulfill a contract. The reputation of the company is hurt by its failure to prevent accidents.

Last, don't forget the customer, in the form of a delayed contract, additional insurance costs and their ability to get their product to the market.

All of the above is why the construction industry takes safety programs seriously. Safety programs are in place not only for you as an individual, but for everyone involved.

Support & Training for Safety Professionals



Events & Workshops

EVENTS/WORKSHOPS OFFERED BY THE LOUISIANA SMALL BUSINESS DEVELOPMENT CENTERS:

February

Exploring Cloud Based Accounting - Covington

February 21, 2018

Wed 9:00 AM to 10:30 AM

Topic: Business Accounting

St. Tammany West Chamber of Commerce

Government Contracting 101 - Alexandria

February 21, 2018

Wed 10:00 AM to 12:00 PM

Topic: Government Contracting

LSBDC Northwest & Central Region- Cenla Chamber of Commerce - Alexandria Cenla Regional Chamber of Commerce

HUBZone Certification

February 21, 2018

Wed 10:00 AM to 12:00 PM

Topic: Government Contracting

Louisiana Technology Park

Starting and Financing a Small Business - Alexandria

February 21, 2018

Wed 2:00 PM to 4:00 PM

Topic: Start-up Assistance

LSBDC Northwest & Central Region- Cenla Chamber of Commerce - Alexandria Cenla Regional Chamber of Commerce

Marketing for Small Businesses

February 22, 2018

Thu 3:00 PM to 5:00 PM

Topic: Marketing and Sales

LSBDC at McNeese State University: Main Office SEED Center

Fee: \$ 10.00

March

SBA Certifications: Women Owned Small Business-Alexandria

March 7, 2018

Wed 10:00 AM to 12:00 PM

Topic: Start-up Assistance

LSBDC Northwest & Central Region- Cenla Chamber of Commerce - Alexandria Cenla Regional Chamber of Commerce

Starting & Financing a Small Business

March 9, 2018

Fri 10:00 AM to 12:00 PM

Topic: Start-up Assistance

Louisiana Technology Park

Government Contracting

March 13, 2018

Tue 9:30 AM to 11:30 AM

Topic: Government Contracting

LSBDC at McNeese State University: Main Office SEED Center

Woman-Owned Business Certification

March 21, 2018

Wed 10:00 AM to 12:00 PM

Topic: Government Contracting

Louisiana Technology Park

Starting & Financing a Small Business

March 21, 2018

Wed 1:00 PM to 3:00 PM

Topic: Start-up Assistance

Ascension Parish Library - Dutchtown Branch

(Events & Workshops Continued)

**Starting & Financing a Small Business -
Bossier City**

March 26, 2018

Mon 10:00 AM to 12:00 PM

Topic: Start-up Assistance

**LSBDC Northwest & Central Region - LA
Workforce - Bossier City Louisiana Workforce
Commission**

**Starting and Financing a Small Business -
Winnfield**

Tue 1:00 PM to 3:00 PM

Topic: Start-up Assistance

**LSBDC Northwest & Central Region -
Natchitoches LA Political Museum**

LA Political Museum Hall Of Fame



Letting of 2/07/2018

For more information on lettings or to download construction documents, visit: <http://wwwapps.dotd.la.gov/engineering/lettings/>

Proposal: 4400013632 DISASTER DEBRIS REMOVAL, REDUCTION, AND DISPOSAL; REGION A

Specbook: 2016

MANDATORY PRE-BID MEETING: There will be a pre-bid meeting held on January 25, 2018, beginning at 1:00 P.M. at the LADOTD Auditorium, 1201 Capitol Access Road, Baton Rouge, LOUISIANA 70802, to discuss the maintenance. FAILURE TO ATTEND SHALL BE CAUSE TO REJECT OFFEROR'S BID. Please contact the Project Manager in advance to reserve space at this meeting, as space is limited.

Description of work: contingency contract for the removal, reduction, and disposal of all debris (including but not limited to vegetative, construction and demolition, white goods, etc.) from the Louisiana Department of Transportation and Development's roads, bridges, and rights-of-way (row).

Parish(es): Jefferson; Lafourche; Orleans; Plaquemines; St. Bernard; St. Charles; Terrebonne

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Construction Proposal Documents

Proposal: 4400013633 DISASTER DEBRIS REMOVAL, REDUCTION, AND DISPOSAL; REGION B

Specbook: 2016

MANDATORY PRE-BID MEETING: There will be a pre-bid meeting held on January 25, 2018, beginning at 1:00 P.M. at the LADOTD Auditorium, 1201 Capitol Access Road, Baton Rouge, LOUISIANA 70802, to discuss the maintenance. FAILURE TO ATTEND SHALL BE CAUSE TO REJECT OFFEROR'S BID. Please contact the Project Manager in advance to reserve space at this meeting, as space is limited.

Description of work: contingency contract for the removal, reduction, and disposal of all debris (including but not limited to vegetative, construction and demolition, white goods, etc.) from the Louisiana Department of Transportation and Development's roads, bridges, and rights-of-way (row).

Parish(es): Ascension; Assumption; East Baton Rouge; East Feliciana; Iberville; Livingston; Pointe Coupee; St. Helena; St. James; St. John the Baptist; St. Tammany; Tangipahoa; Washington; West Baton Rouge; West Feliciana

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

(Lettings Continued)

Proposal: 4400013634 DISASTER DEBRIS REMOVAL, REDUCTION, AND DISPOSAL; REGION C

Specbook: 2016

MANDATORY PRE-BID MEETING: There will be a pre-bid meeting held on January 25, 2018, beginning at 1:00 P.M. at the LADOTD Auditorium, 1201 Capitol Access Road, Baton Rouge, LOUISIANA 70802, to discuss the maintenance. FAILURE TO ATTEND SHALL BE CAUSE TO REJECT OFFEROR'S BID. Please contact the Project Manager in advance to reserve space at this meeting, as space is limited.

Description of work: contingency contract for the removal, reduction, and disposal of all debris (including but not limited to vegetative, construction and demolition, white goods, etc.) from the Louisiana Department of Transportation and Development's roads, bridges, and rights-of-way (row).

Parish(es): Acadia; Allen; Beauregard; Calcasieu; Cameron; Evangeline; Iberia; Jefferson Davis; Lafayette; St. Landry; St. Martin; St. Mary; Vermilion

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: 4400013635 DISASTER DEBRIS REMOVAL, REDUCTION, AND DISPOSAL; REGION D

Specbook: 2016

MANDATORY PRE-BID MEETING: There will be a pre-bid meeting held on January 25, 2018, beginning at 1:00 P.M. at the LADOTD Auditorium, 1201 Capitol Access Road, Baton Rouge, LOUISIANA 70802, to discuss the maintenance. FAILURE TO ATTEND SHALL BE CAUSE TO REJECT OFFEROR'S BID. Please contact the Project Manager in advance to reserve space at this meeting, as space is limited.

Description of work: contingency contract for the removal, reduction, and disposal of all debris (including but not limited to vegetative, construction and demolition, white goods, etc.) from the Louisiana Department of Transportation and Development's roads, bridges, and rights-of-way (row).

Parish(es): Avoyelles; Bienville; Bossier; Caddo; Caldwell; Catahoula; Claiborne; Concordia; Desoto; East Carroll; Franklin; Grant; Jackson; LaSalle; Lincoln; Madison; Morehouse; Natchitoches; Ouachita; Rapides; Red River; Richland; Sabine; Tensas; Union; Vernon; Webster; West Carroll; Winn

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Construction Proposal Documents

(Lettings Continued)

Proposal: H.000464.6 US 190 & LA 1026 (ROUNDAABOUT)

DBE Goal: 14%

OJT Goal: 5 Trainees

Specbook: 2016

Description of work: clearing and grubbing, grading, drainage structures, class ii base course, lime treatment, milling asphalt pavement, portland cement concrete pavement, temporary traffic signal installation, alternate aa1 (p.c.c. pavement): asphalt concrete pavement, portland cement concrete pavement; alternate aa2 (asphalt concrete): asphalt concrete pavement; and related work.

Parish(es): Livingston

Route(s): LA 1026; US 190

Federal Number: H000464

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Construction Proposal Documents

Proposal: H.003854.6-R1 BOSSIER NORTH-SOUTH CORRIDOR SWAN LAKE RD (I-220 TO FLAT RV)

Local Public Agency project

DBE Goal: 13%

OJT Goal: 7 Trainees

Specbook: 2006

Description of work: removal of bridge, removal of bridge superstructure, grading, class ii base course, lime treatment, asphaltic surface treatment, superpave asphaltic concrete pavement, pavement patching, drainage structures, precast concrete piles, concrete slab span bridge, and related work.

Parish(es): Bossier

Federal Number: 0806504

Estimated Construction Cost: \$10,000,000 to \$15,000,000

Construction Proposal Documents

Proposal: H.006524.6-R1 GRETNA SIDE-WALK AND SAFETY IMPROVEMENTS

SBE Goal: 8%

Specbook: 2016

Description of work: sidewalks, grading, striping, signage, concrete curb, and related work.

Parish(es): Jefferson

Route(s): LA 23; LA 428

Federal Number: H006524

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

(Lettings Continued)

Proposal: H.009597.6 I-10: W PEARL RIVER BR - PEARL RIVER BR

DBE Goal: 15%

OJT Goal: 2 Trainees

Specbook: 2016

Description of work: clearing and grubbing, milling asphalt pavement, diamond grinding concrete pavement, thin asphalt concrete pavement, asphalt concrete pavement, and related work.

Parish(es): St. Tammany

Route(s): I-10

Federal Number: H009597

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.011075.6 LA 59: ROUNDABOUT @ SHARP ROAD

DBE Goal: 10%

OJT Goal: 2 Trainees

Specbook: 2016

Description of work: clearing and grubbing, grading, drainage structures, pavement patching, class ii base course, milling asphalt pavement, asphalt concrete pavement, portland cement concrete pavement, and related work.

Parish(es): St. Tammany

Route(s): LA 59

Federal Number: H011075

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.010212.6 LA 175: IMPROVEMENT BTWN US 84 & LA 509

DBE Goal: 10%

Specbook: 2016

Description of work: grading, subgrade layer (treated), drainage structures, milling asphalt concrete, asphalt concrete pavement, and related work.

Parish(es): Desoto

Route(s): LA 175; LA 509

Federal Number: H010212

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.011158.6 LA 3139: RAMP-A OVER LA 3152 REPAIR

DBE Goal: 8%

Specbook: 2016

Description of work: removal of bridge components, precast prestressed concrete girder span bridge repairs, and related work.

Parish(es): Jefferson

Route(s): LA 3139

Federal Number: H011158

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

(Lettings Continued)

Proposal: H.011437.6 I-220: EB EXIT RAMP IMPROVEMENT AT LA 3

DBE Goal: 6%

Specbook: 2016

Description of work: grading, drainage structures, subgrade treatment, asphalt concrete pavement, portland cement concrete pavement, and related work.

Parish(es): Bossier

Route(s): I-220

Federal Number: H011437

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Proposal: H.011449.6 GREENWOOD REST AREA RENOVATIONS

DBE Goal: 12%

OJT Goal: 2 Trainees

Specbook: 2016

Description of work: handicap parking, grading, base course, drainage structures, p.c.c. pavement, striping, restroom renovations, plaza paving, cctv security system, lighting, landscaping, irrigation

Parish(es): Caddo

Route(s): I-20

Federal Number: H011449

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.012153.6 LA 506: LA 849 - LA 124

Specbook: 2016

Description of work: clearing and grubbing (selective), removal of bridge, in-place cement treated base course, in-place cement treated subgrade, drainage structures, milling asphalt pavement, asphalt concrete overlay, bridge replacement, and related work.

Parish(es): Caldwell; LaSalle

Route(s): LA 506

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.012165.6 I-12/LA 3002: INTERCHANGE IMPROVEMENTS

DBE Goal: 10%

Specbook: 2016

Description of work: grading, drainage structures, class ii base course, lime treatment, portland cement concrete pavement, drilled shaft foundations, traffic signalization, overhead mounted sign, footings for overhead mountings (driven piles or drilled shafts), and related work.

Parish(es): Livingston

Route(s): I-12; LA 3002

Federal Number: H012165

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

(Lettings Continued)

Proposal: H.012424.6 I-610 AT ST BERNARD AVE

DBE Goal: 3%

Specbook: 2016

Description of work: diamond grinding concrete pavement, epoxy-urethane overlay, and related work.

Parish(es): Orleans

Route(s): I-610

Federal Number: H012424

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Proposal: H.012496.6 LA 645: LAFOURCHE P/L - JCT LA 1

Specbook: 2016

Description of work: grading, drainage structures, milling asphalt pavement, lime treatment, in-place cement stabilized base course, asphalt surface treatment, asphalt concrete pavement, and related work.

Parish(es): Assumption

Route(s): LA 645

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.012576.6 LA 1096: LA 95 - ACADIA P/L

Specbook: 2016

Description of work: clearing and grubbing, grading, drainage structures, lime treatment, in-place cement stabilized base course, in-place cement treated subgrade, milling asphalt pavement, pavement patching, asphalt surface treatment, concrete drive, asphalt concrete overlay, and related work.

Parish(es): Lafayette

Route(s): LA 1096

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.012592.6-R1 LA 24: EXTEND RIGHT TURN LANE AT LA 3040

SBE Goal: 6%

Specbook: 2016

Description of work: grading, milling asphalt pavement, pavement patching, asphalt concrete pavement, and related work.

Parish(es): Terrebonne

Route(s): LA 24

Federal Number: H012592

Estimated Construction Cost: \$100,000 to \$250,000

Construction Proposal Documents

(Lettings Continued)

**Proposal: H.012820.6 LA 378 @ LA 378 SPUR:
INTERSECT IMPROV**

SBE Goal: 10%

Specbook: 2016

Description of work: grading, asphalt concrete pavement, drainage structures, plastic pavement striping, incidental concrete paving, and related work.

Parish(es): Calcasieu

Route(s): LA 378

Federal Number: H012820

Estimated Construction Cost: \$100,000 to \$250,000

Construction Proposal Documents

**Proposal: H.013282.6 LA 3172: LA 694 - LA
335**

Specbook: 2016

Description of work: milling asphalt concrete, in-place cement stabilized base course, lime treatment, subgrade treatment, asphalt concrete pavement, and related work.

Parish(es): Vermilion

Route(s): LA 3172

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Bid Results for the Letting of 1-10-2018

The CS-6AAA Form and Attachments for all DBE Goal Projects are due on Tuesday, January 16, 2018, prepared and submitted as provided in the Proposal. Questions regarding the CS6AAA Form and Attachments can be directed to the Compliance Programs Office at 225-379-1382 .

H.002117.6 LA 700: VERMILION P/L - LA 342
DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, LIME TREATMENT, IN-PLACE CEMENT STABILIZED BASE COURSE, ASPHALT SURFACE TREATMENT, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Lafayette

Route(s): LA 700

Estimated Construction Cost: \$995,707.38

Apparent Low Bidder:

Glenn Lege Construction Inc.

1339 FORTUNE ROAD

YOUNGSVILLE, LA 70592

(337)233-3406

\$949,217.72

H.002169.6 (SBE Goal Project) GROSSE TETE SIDEWALKS

CLEARING AND GRUBBING, DRAINAGE STRUCTURES, CONCRETE WALKS, INCIDENTAL CONCRETE PAVING, AND RELATED WORK.

Parish(es): Iberville

Route(s): LA 77

Federal Number: H002169

Estimated Construction Cost: \$334,852.00

Apparent Low Bidder:

Industrial Enterprises, Inc.

PO BOX 15414

BATON ROUGE, LA 70895

(225)927-6541

\$328,519.97

H.006599.6 (DBE Goal Project) TAMMANY TRACE CAMP SALMEN CONNECTOR
CLEARING AND GRUBBING, GRADING, CLASS II BASE COURSE, DRAINAGE STRUCTURES, ASPHALT CONCRETE PATH, AND RELATED WORK.

Parish(es): St. Tammany

Route(s): US 190

Federal Number: H006599

Estimated Construction Cost: \$643,916.60

Apparent Low Bidder:

Gulf States Contractors LLC

501 J.F. SMITH AVE.

SLIDELL, LA 70461

(985)807-2108

\$539,293.63

H.007532.6 RIVERBEND ELEMENTARY SIDEWALKS

CLEARING AND GRUBBING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, PAVEMENT PATCHING, CONCRETE WALKS AND DRIVES, AND RELATED WORK.

Parish(es): Ouachita

Federal Number: H007532

Estimated Construction Cost: \$956,901.50

Apparent Low Bidder:

Turner & Turner Contracting, LLC

1501-A Wimbledon, Suite 122

Alexandria, LA 71301

(318)290-3231

\$763,162.99

(Bid Results Continued)

H.009573.6 (DBE Goal Project) LA 39: LAKE BORGNE CANAL BR - LA 46

GRADING, DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, ASPHALT CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): St. Bernard

Route(s): LA 39

Federal Number: H009573

Estimated Construction Cost: \$2,783,251.30

Apparent Low Bidder:

Barriere Construction Co., LLC

PO BOX 1576

BOUTTE, LA 70039

(985)785-7700

\$2,022,163.96

H.010864.6 (DBE Goal Project) I-10: DISTRICT 07

CABLE BARRIER

CABLE BARRIER AND RELATED WORK.

Parish(es): Calcasieu, Jefferson Davis

Route(s): I-10

Federal Number: H010864

Estimated Construction Cost: \$7,469,327.50

Apparent Low Bidder:

JB JAMES CONSTRUCTION LLC

1881 Wooddale Blvd

BATON ROUGE, LA 70806

(225)927-3131

\$7,129,861.25

H.011502.6 (DBE Goal Project) US 61: TURN LANE IMPROVEMENTS @ LA 621

GRADING, DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, LIME TREATMENT, PAVEMENT WIDENING, ASPHALT CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE, AND RELATED WORK.

Parish(es): Ascension

Route(s): LA 621, US 61

Federal Number: H011502

Estimated Construction Cost: \$808,442.35

Apparent Low Bidder:

Barriere Construction Co., LLC

12601 Scenic Highway

BATON ROUGE, LA 70807

(225)753-1121

\$596,610.64

H.011616.6 (DBE Goal Project) LA 101: LA 14 - US 90

GRADING, DRAINAGE STRUCTURES, PAVEMENT WIDENING, PAVEMENT PATCHING, ASPHALT CONCRETE OVERLAY, MILLING ASPHALT CONCRETE, AND RELATED WORK.

Parish(es): Calcasieu, Jefferson Davis

Route(s): LA 101

Federal Number: H011616

Estimated Construction Cost: \$2,402,477.12

Apparent Low Bidder:

Prairie Contractors Inc.

PO BOX 1530

OPELOUSAS, LA 70571-1530

(337)948-3229

\$2,081,227.00

(Bid Results Continued)**H.011846.6 (SBE Goal Project) DESIARD STREET STRIPING**

REFLECTORIZED RAISED PAVEMENT MARKERS, PLASTIC PAVEMENT STRIPING, AND RELATED WORK.

Parish(es): Ouachita

Federal Number: H011846

Estimated Construction Cost: \$206,400.84

Apparent Low Bidder:

HIGHWAY GRAPHICS LLC

PO BOX 745

WEST MONROE, LA 71294-0745

(318)324-9499

\$153,115.65

H.011931.6 (DBE Goal Project) LA 184: LA 184 AND LA 468 ROUNDABOUT

CLEARING AND GRUBBING, GRADING, CLASS II BASE COURSE, ASPHALT CONCRETE OVERLAY, PORTLAND CEMENT CONCRETE PAVEMENT, DRILLED SHAFT FONDATIONS, AND RELATED WORK.

OJT Goal: 2 Trainees

Parish(es): Vernon

Route(s): LA 184, LA 468

Federal Number: H011931

Estimated Construction Cost: \$2,512,901.05

Apparent Low Bidder:

Williams Equipment Services, LLC

PO Box 335

Anacoco, LA 71403

(337)239-6353

\$2,228,575.76

H.012200.6 (DBE Goal Project) US 84: WHITEHALL - LA 28

MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, ASPHALT SURFACE TREATMENT, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Catahoula, LaSalle

Route(s): US 84

Federal Number: H012200

Estimated Construction Cost: \$2,643,359.80

Apparent Low Bidder:

D & J CONSTRUCTION CO., LLC

PO BOX 1889

WEST MONROE, LA 71294

(318)388-2764

\$1,983,292.75

H.012408.6 (DBE Goal Project) DISTRICT 04 BRIDGE HEADER REPAIR

EMBANKMENT, RIPRAP, FOWABLE FILL AND RELATED WORK.

Parish(es): Bienville, Desoto, Webster

Route(s): I-20, LA 175, US 371

Federal Number: H012408

Estimated Construction Cost: \$655,086.76

Apparent Low Bidder:

WL Bass Construction Inc.

420 Highway 80 East

MONROE, LA 71203

(318)355-3901

\$423,794.65

(Bid Results Continued)

**H.012422.6 (DBE Goal Project) I-110:
INTERCHANGE MODIFICATION @ TERRACE**
CLEARING AND GRUBBING, REMOVAL OF
BRIDGE (STEEL GIRDER SPAN), GRADING,
DRAINAGE STRUCTURES, CLASS II BASE
COURSE, LIME TREATMENT, PORTLAND
CEMENT CONCRETE PAVEMENT, DRILLED
SHAFTS, GIRDER SPAN BRIDGE, CONCRETE
APPROACH SLABS, INTELLIGENT
TRANSPORTATION SYSTEM, AND RELATED
WORK.

OJT Goal: 5 Trainees

Parish(es): East Baton Rouge

Route(s): I-110

Federal Number: H012422

Estimated Construction Cost: \$10,317,046.24

Apparent Low Bidder:

Brown Industrial Construction, LLC

727 Highlandia Drive

Baton Rouge, LA 70810

(225)478-1006

\$8,789,230.50

**H.012606.6 (SBE Goal Project) GALLIANO
BRIDGE ELECTRICAL REHAB**
Movable bridge electrical repairs and related work.

Parish(es): Lafourche

Route(s): LA 308

Federal Number: H012606

Estimated Construction Cost: \$419,500.00

Apparent Low Bidder:

C.E.C., Inc.

922 W. PONT DES MOUTON RD

LAFAYETTE, LA 70507

(337)237-1984

\$372,000.00

**H.012831.6 (SBE Goal Project) NUTLAND RD
OVER I-20 GIRDER REPAIR**

BRIDGE REPAIRS AND RELATED WORK.

Parish(es): Ouachita

Route(s): I-20

Federal Number: H012831

Estimated Construction Cost: \$176,643.84

Apparent Low Bidder:

Gibson & Associates Inc.

11210 RYLIECREST

BALCH SPRINGS, TX 75180

(972)557-1199

\$170,656.05

**H.013108.6 (SBE Goal Project) LA 1054 BIG
CREEK RELIEF BR ER REPAIR**

GRADING, CLASS II BASE COURSE, FLOWABLE
FILL, MILLING ASPHALT PAVEMENT,
ASPHALT CONCRETE PAVEMENT, AND
RELATED WORK.

Parish(es): Tangipahoa

Route(s): LA 1054

Federal Number: FEMA PROJECT NO. H013108

Estimated Construction Cost: \$157,470.30

Apparent Low Bidder:

Barriere Construction Co., LLC.

407 CC ROAD

FRANKLINTON, LA 70438

(985)795-8239

\$141,654.60

(Bid Results Continued)

H.013115.6 (DBE Goal Project) I-110: 625' S OF SPANISH TOWN RD - US 61

GRADING, MILLING ASPHALT PAVEMENT, ASPHALT CONCRETE PAVEMENT, HIGH EARLY STRENGTH CONCRETE PAVEMENT PATCHING, AND RELATED WORK.

Parish(es): East Baton Rouge

Route(s): I-110

Federal Number: H013115

Estimated Construction Cost: \$1,235,920.87

Apparent Low Bidder:

JB JAMES CONSTRUCTION LLC

1881 Wooddale Blvd

BATON ROUGE, LA 70806

(225)927-3131

\$1,035,494.08

H.013194.6 (SBE Goal Project) LA 1: BRIDGE STRIPING (GATEWAY TO THE GULF EXPRESSWAY)

RAISED PAVEMENT MARKERS, PAVEMENT STRIPING, AND RELATED WORK.

Parish(es): Lafourche

Route(s): LA 1

Federal Number: H013194

Estimated Construction Cost: \$328,500.00

Apparent Low Bidder:

Southern Synergy LLC

1105 BERT STREET

LAPLACE, LA 70068

(985)359-9953

\$199,205.00

H.013184.6 (SBE Goal Project) I-49: PAVEMENT MARKING REPLACEMENT VI (LA 169 - LA 530)

RAISED PAVEMENT MARKERS, PLASTIC PAVEMENT STRIPING, AND RELATED WORK.

Parish(es): Caddo

Route(s): I-49

Federal Number: H013184

Estimated Construction Cost: \$268,125.00

Apparent Low Bidder:

Nation Services Company, Inc.

6624 Greenwood Rd.

SHREVEPORT, LA 71119

(318)635-1683

\$164,885.00

Traffic Control Training

Louisiana AGC has partnered with ATSSA to provide Traffic Control Training in Louisiana. The courses are compliant with Louisiana DOTD regulations and provide individuals with Traffic Control Technician (TCT), Traffic Control Supervisor (TCS) and Traffic Control Supervisor Refresher certificates upon successful completion.

Our upcoming schedule is as follows:

- **February 27 - March 1** - New Orleans Regional Transportation Management Center
- **April 3 - 5** - Baton Rouge: Transportation Training & Education Center
- **May 8 - 10** - Alexandria DOTD Office
- **June 5 - 7** - New Orleans Regional Transportation Management Center
- **July 24 - 26** - Baton Rouge: Transportation Training & Education Center
- **September 4 - 6** - New Orleans Regional Transportation Management Center
- **October 16 - 18** - Monroe (Exact Location TBD)
- **December 4 - 6** - Baton Rouge: Transportation Training & Education Center

For each of the above mentioned classes the TCT Course is held on Day 1. The TCS Course is held days 2 & 3. Please be reminded that the Traffic Control Technician course is a pre-requisite to sit through the Traffic Control Supervisor course.

For information on attending a TCS Refresher Course please contact [Michael Demouy](#). Per DOTD regulations individuals must complete this TCS Refresher Course every 4 years to keep their TCS Certificate valid.





T&B Electrical, Inc., (T&B) is a licensed and insured 8(a) and SDBOSB certified company, specializing in Electrical Contracting Services, Residential/Multifamily Construction and Commercial/Institutional Building Construction. With over 30 years of experience in electrical engineering, electrical consulting, project management, and general construction, T&B provides a proven professional approach to the construction process.

As a Business Owner with over 35 years of successful **Construction Experience completing both Civil and Building Projects** in the Government Sector, T&B Electric is dedicated to customer satisfaction based on pride in workmanship, superior quality construction, safe performance of projects and timely completion of work at a reasonable cost. Each project has a personal commitment from the owner to fulfill these goals and become a partner with project owners while performing the projects.

CONSTRUCTION

- Project Administration
- Project Management

MANAGEMENT

- Professional Contract and Job Specifications; Work Pre-Planning; Scheduling Efficiency.
- Well-Organized Construction Personnel; Professional Supervision; Builders Risk Insurance

ESTIMATING

- Project Estimation, Setup, AIA Invoicing System and Payment Tracking.
- T&B uses the best programs and systems to keep projects on time and within budget.

CERTIFICATIONS

SBA 8(a) Certified

Small Disadvantaged Business Enterprise
Certified Minority Business Enterprise
Louisiana State Department of Economic
Development

Service Disabled
Veteran Owned
Small Business



Duns: 183715531

Cage Code: 60VB9

Bonding Levels:

***Single:** \$2,000,000

***Aggregate:** \$3,000,000

John C. Gaines

504-258-7431 ph. 504-304-8426 fax

Tb_electric@yahoo.com

Newly DBE Certified Firms

FIRM NAME	OWNER'S NAME	PHONE #	EMAIL ADDRESS
Glad Construction	Rex Morvan	318-925-2263	rex@gladconstruction.org
Sears Trucking	Michael Sears	985-519-0485	msears1939@ymail.com
Joshua and Hermanos	Francia Alvarado	786-298-6141	jatruckparts@yahoo.com
Pickens Transport Company	Kevin Pickens	720-629-9072	kevinpickens0212@gmail.com
3G Chemical Solutions	Aleia Shipman	205-800-7709	aleia@3gchemicalsolutions.com
Gulf Coast Security Enterprises	Tommie Landrum	228-475-4110	tracy@gulfsecurityllc.com
Isaacs Construction	Ashley Isaacs	318-918-0118	ashley@icsllc.us
Harold L. Joseph, II	Harold L. Joseph, II	225-337-6858	h.joseph2@gmail.com
Ramond J. Billups	Shakita Billups	225-749-5560	ramondjbillupsllc@gmail.com
Critical Path	Cara Boudreau	225-247-9375	criticalpath@cox.net
Wing 7 Advanced Trucking, Leasing & Logistics	Herman Marigny, III	337-602-8223	herman@wing7logistics.com
D & S Trucking Enterprise	Shinnah Brown	504-715-5955	dstruckingenterprise@gmail.com
Synergetic Engineering Solutions	Ronald Wilson	205-960-7374	rwilson@sesinc.us
Newton & Associates	Nancy Newton	704-597-4384	naicht@newtonandassociates.com



LA DOTD DBE Program Contact Information



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Website: www.SJBGroup.com

What can SJB Group do for YOU?

SJB Group, LLC can provide **free assistance** to certified LADOTD DBE firms in the following areas:

- By **preparing company business cards, profile sheets**, and providing information on recommended target areas for your marketing efforts.
- By acting as a **liaison between the DBE Contractor and Prime Contractor** for project information, and in problems occurring on the jobsite.
- By informing of **upcoming LADOTD lettings**, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.
- By providing **assistance and guidance** on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.
- By helping with **office computer operations** to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.
- By **assisting in financial areas** such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.